**Chapter 8: Interpersonal Attraction - Lecture Outline for April 16, 2012**

1. The need to belong
   1. Loneliness, social rejection
   2. Attachment: secure, avoidant, anxious/ambivalent
      1. Children vs. adults
      2. Working model of relationships
2. Interpersonal attraction
   1. Costs & Benefits: social exchange theory
   2. Who do we like?
      1. Proximity
      2. Familiarity
      3. Similarity
      4. Personal qualities: warmth & competence
   3. Physical attractiveness
3. Romantic love
   1. Marriage – love connection
   2. Feeling / Thinking / Acting love
   3. Passionate versus Companionate Love
   4. Sternberg’s Triangular theory of love
      1. Intimacy – Passion – Commitment
   5. Gender and love
      1. Mate selection